



## Welcome

by Mark Young, Senior Village Adviser



A warm welcome to the first edition of the Richmond Witney newsletter.

We will send you a newsletter every quarter to let you know all the latest news and update you on the village development as it progresses to the opening of the initial phase in Winter 2015.

I hope you find this issue informative but if you have any ideas or suggestions for future issues please either call me on **01993 768557** or email me **mark.young@richmond-villages.com**.

I look forward to welcoming you to Richmond Witney soon.

Mark Young, Senior Village Adviser



## Ground breaking news

*(l-r) Paul Jackson, director at Richmond Villages, Paddy Brice, managing director of Richmond Villages, Lyth Watson, property & development director, Bupa and Rod Stiles, regional director of construction company, BAM.*

### Construction at Richmond Witney started in early July with the official 'Ground Breaking' Launch on 23rd July.

Paddy Brice, managing director of Richmond Villages, and Paul Jackson, development, sales and marketing director of Richmond Villages, together with representatives

of BAM, the company carrying out the construction, and Lyth Watson, property and development director of Bupa, were on hand to oversee the ground breaking at the £33million development.

BAM construction manager Steve Roome said: "We are looking forward to beginning this project to create first

class facilities for those who want to get the most from later life.

"We will be working with local companies where possible to ensure our work benefits the local environment and community even at construction stage."

Paul Jackson, development, sales and marketing director of Richmond Villages commented, "We were really impressed by BAM throughout the tender process and look forward to working with them during the development of Richmond Witney. Their professionalism and experience of delivering large projects such as ours, plus their friendly and helpful attitude gives us confidence that this will be a truly successful development."

BAM is currently on site at the University of Oxford, where it is building the £11m Softbridge building for St Antony's College and were also behind the city's Ashmolean Museum.

Once fully completed the village will provide accommodation for approximately 240 residents and will have around 150 members of staff.

## Managing Director's Message

Paddy Brice, Managing Director of Richmond Villages



"All of us at Richmond Villages are very excited about Richmond Witney, which will be our 6th retirement village. Richmond Witney will have all the benefits of everything which we have learnt from our other 5 villages to ensure that it becomes the benchmark for retirement living. As you will have read on the front cover, I was delighted to attend the official 'Ground Breaking' ceremony and to see the construction of the village already well under way... it's been a long time in the planning! Our aim for Richmond Witney is to provide the very highest standards of accommodation, facilities and care provision for our residents, which underlines Bupa's purpose: *Longer, Healthier, Happier Lives.*

I look forward to meeting you soon,

Paddy Brice

### SALES NEWS

## 60% of Village Apartments now reserved

**At the time of going to press 19 of the 30 Village Apartments have already been reserved.**

The launch event which we held at the Witney Four Pillars Hotel in May got us off to a great start and I am pleased to say that interest has continued to grow. The launch event saw over 400 visitors over the weekend with 12 reservations being taken.

We are sure having the sales and marketing suite on the High Street has helped with enquiries and reservations. Feedback from visitors is that they have found it really convenient to pop in whilst in Witney doing their shopping – plus we make a decent cup of coffee!

Obviously interest has mainly been in the Village Apartments but we have also taken reservations for the Village Suites. The Suites are situated within the main Village Centre building and combined with the hotel style package, are ideal for those people who are looking for some assistance with the daily chores.

# We're open for business!

**Our new High Street shop in Witney town centre is open Monday to Saturday 10am – 4pm.**

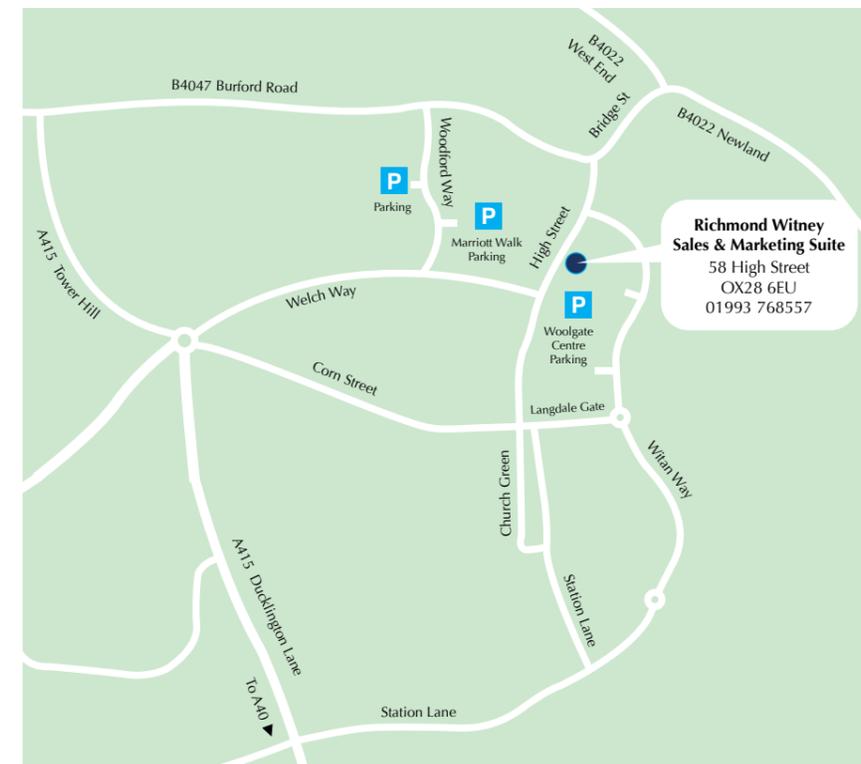


(l-r) Nev Scott, Wendy Middleton, Mark Young

Like all Richmond Villages we want Richmond Witney to be an integral part of the local Witney community. For this reason we decided to open a sales and marketing suite on Witney High Street so that we can immediately become part of that community, find out more about what is happening in the local area, as well as letting people know more about us.

The other advantage is that as Witney has free parking it is perfect for prospective clients to call in and meet myself and my colleague, Nev Scott, where we will be able to tell you more and show you an interactive system all about the new retirement village.

### HOW TO FIND US



## Get Appy!



Download the Richmond Witney iPad App from the App store. The App will provide you with lots of

information including animated flythroughs, floorplans, up to date availability, videos on the various types of accommodation and the local area, plus 360° images of apartments and facilities of current Richmond Villages.

*Sorry, this is currently only available for iPads.*

# Meet the team

## Mark Young

Senior Village Adviser



This is now my 6th year working for Richmond Villages. I began working at our village in Letcombe Regis and was responsible for the off-plan sales

prior to the village opening in 2010. I have now moved across to Witney to launch the off-plan sales here and look forward to meeting all the new people who are going to choose to come and join us. I get a lot of job satisfaction from taking people from their initial enquiry and choosing their plot to moving into their new home. I have many years experience in the house buying and selling process and can offer invaluable advice to clients who have perhaps not moved house for 40 or even 50 years.

[mark.young@richmond-villages.com](mailto:mark.young@richmond-villages.com)

## Nev Scott

Village Adviser



I joined Richmond Villages back in 2009 when the village at Letcombe Regis was under construction. It was great to see the Letcombe Regis

village literally grow out of the ground and turn into the community it is now and the new village at Witney is set to follow in the same way.

I enjoy being able to use the resources we have available to us in order to find the best retirement option for our residents. My aim is to help people at all levels of retirement find what they are looking for.

[nev.scott@richmond-villages.com](mailto:nev.scott@richmond-villages.com)

## Wendy Middleton

Community Relations Manager



As Community Relations Manager I will be networking with Witney's businesses and professionals to act as the main point of contact for

the 'Witney Community'. This includes attending networking meetings such as Witney's Big Breakfast, the Buttercross Luncheon Clubs, participating in Witney Chamber of Commerce events and liaising with Community health professionals and GP surgeries.

So far every day has been different, from tweeting and blogging to organising charity events and helping out at Open Days.

[wendy.middleton@richmond-villages.com](mailto:wendy.middleton@richmond-villages.com)

## DATES for the Diary



### Come and join us for Afternoon Tea

**Monday 15th September 2pm – 5pm**

You have seen the animated flythrough, had a brochure, downloaded the App, but there is still nothing like seeing an operational Richmond Village to help you visualise what Richmond Witney will be like. For this reason, we would like to invite you to Afternoon Tea at our Richmond Letcombe Regis Village, near Wantage, Oxfordshire, which is approximately a 40 minute drive from Witney.

As well as enjoying the refreshments you will also have the chance to look around the facilities we have on offer such as the Wellness Spa, restaurant and bar, bowling green, library and landscaped gardens. There will also be the chance to view an apartment... subject to there being one available!

For more information and to confirm your attendance please call (or email) Mark or Nev on **01993 768557**.

**To be held at Richmond Letcombe Regis, South Street, Letcombe Regis, Nr Wantage, Oxfordshire OX12 9RG**

**01993 768557**

[www.richmond-villages.com/witney](http://www.richmond-villages.com/witney)

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